



BENDURA BANK

## (Senior) Relationship Manager South-East 80-100% (f/m/d)

Would you like to work in an innovative and internationally oriented environment? Contribute your ideas and help shape the direction and growth of BENDURA BANK? Then you've come to the right place. We offer you the environment to develop yourself, your career and BENDURA BANK sustainably. Let's shape the future together.

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### Your Challenge

- Building up your own portfolio in an experienced private banking team with additional support from internal departments
- Focus on the acquisition and expansion of longterm client relationships in the high net worth individual segment or intermediaries
- Development and extension of our presence in Poland with focus on private clients
- Holistic, client-centred advice and support for high-end clients
- Travel activities, processing of client enquiries and personal support of our clients

### Your Profile

- Many years of experience in private banking
- Experience in successfully building your own client book as well as a very good network in the respective target market
- Excellent investment and banking knowledge
- High level of persuasiveness and the ability to recognise customer needs and act in a solutionoriented manner
- Excellent knowledge of English as well as language skills in the target market. Language skills in German are a benefit

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### Your Benefits

- Opportunity for financial participation in the company and discounted banking products
- Anniversary bonus with sabbatical option
- High social benefits and employee-friendly pension fund
- Financial support for further training
- Option to purchase additional holiday entitlement
- Free in-house gym and free parking spaces

## Our Values

- **Client Focus:** We lead by putting clients first. That means deeply understanding their needs, staying ahead of expectations and delivering real, lasting value.
- **Team Focus:** We win as a team, not as individuals. We empower each other, share the spotlight and care about how people grow.
- **Trust:** We believe in people, share ownership, and create space where employees feel safe to speak up and take the lead.
- **Integrity:** We do what's right, not what's easy. We speak the truth, take responsibility and ensure transparency in all our actions.
- **Excellence:** Excellence means striving to improve every day. We always challenge the status quo, aim high and expect quality – of ourselves and others.
- **Reliability:** We say what we do and do what we say. We are consistent in word and deed. Reliability isn't a promise – it's a habit.

Can you identify with these values? Then we are a fit and look forward to receiving your detailed online application at [www.bendura.li/karriere](http://www.bendura.li/karriere).



**Daniel Willi**

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